

# The COUNTY LINE



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## Project PEACE Schools Selected



The Pennsylvania Bar Association and Attorney General Mike Fisher are pleased to announce that the Law-Related Education Committee has selected the final 12 elementary schools to participate in the 2002 Project PEACE training conference scheduled for Feb. 21-23 in Harrisburg. The PBA received over 40 applications from elementary schools across the commonwealth.

The participating schools are as follows:

- Zone 1:** Finletter Elementary School, Philadelphia (Philadelphia County)
- Zone 2:** Robeson Elementary Center, Birdsboro (Berks County)
- Zone 3:** Brecknock Elementary School, Denver (Lancaster County)
- Zone 4:** Mount Carmel Elementary School, Mount Carmel (Northumberland County) and Middleburg Elementary School, Middleburg (Snyder County)
- Zone 5:** Monsignor McHugh School, Cresco (Monroe County)
- Zone 6:** West Hempfield Elementary School, Irwin (Westmoreland County)
- Zone 7:** Hickory Grove Elementary School, Edinboro (Jefferson County)
- Zone 8:** Juniata Valley Elementary School (Huntingdon County)
- Zone 9:** Jarrettown Elementary School, Dresher (Montgomery County) (Delaware County)
- Zone 10:** College Square Elementary School, Beaver (Beaver County)
- Zone 12:** Cornell Intermediate School, McKeesport (Allegheny County)

Project PEACE empowers children, who are still in their formative years, with the important life-skills that promote constructive communication, problem-solving, critical-thinking and self-esteem. Children become active participants in governing behavior in their classrooms by taking on the role of mediator and using the mediation process. With the help of neutral peer mediators, conflicts can be settled in a positive manner, benefiting the school climate as a whole.

For more information about Project PEACE and other law-related education programs, visit the Pennsylvania Bar Association Web site at [www.pabar.org/educationprograms.shtml](http://www.pabar.org/educationprograms.shtml). □

## 36<sup>th</sup> Annual CCBL Seminar offers “InCite to the Future”

“InCite to the Future” is the theme of the 36th Annual Seminar of the Conference of County Bar Leaders. Slated for March 1 – 2, this year’s seminar will again bring together county bar association presidents and executive directors from across the state to share resources and ideas for energizing county bar associations.

Highlights of the 2002 seminar, which will be held at the Nittany Lion Inn, State College, include nine breakout sessions on Friday with topics including an update on the unauthorized practice of law, legislative networking and dealing with the media. Friday night’s reception takes place in the showpiece Bryce Jordan Center.

Saturday morning starts with networking breakfast meetings for small, medium and large bars. Later that day, “Actions Speak Louder Than Words” promises a valuable new look at nonverbal communication.

For more information on the 36th Annual Seminar of the Conference of County Bar Leaders, call County Bar Services Director Arthur J. Birdsall at (800) 932-0311, ext. 2218.

The seminar agenda as it was available at press time appears on Page 2. □

# 36th Annual Seminar of the Conference of County Bar Leaders

March 1-2, 2002 • Nittany Lion Inn, State College • "InCite To The Future"

## Schedule of Events

### Friday, March 1, 2002

- 8:30 a.m. **Registration and PBA Supermarket**
- 9:00 a.m. – 9:50 a.m. **Presidents' Roundtable Discussion**  
*(All county bar presidents are invited to have coffee with PBA President Belden and President-elect Carson.)*
- 10:00 a.m -11:30 a.m. **Malpractice Avoidance Program**  
*\*Conference members who attend this presentation will receive up to a 5% discount on their PBA-endorsed malpractice insurance, plus 1.5 hours of CLE ethics credit.*
- 10:00 a.m. - 11:30 a.m. **Leading the Leaders: Planning Your Year as Bar President**
- 11:45 a.m. - 1:30 p.m. **Kick-Off Luncheon**  
Presiding: William Z. Scott, President, CCBL  
Welcome: Terry J. Williams, President, Centre County Bar Assn.  
Silent Invocation  
Presentation of Gilbert Nurick Award  
Presentation of Chief Justice John P. Flaherty Award  
Presentation of Arthur J. Birdsall Award  
Introduction of Speaker: H. Reginald Belden Jr., President, PBA  
Speaker: Hon. J. Michael Eakin, Justice, Supreme Court of Pennsylvania
- 1:30 p.m. - 2:00 p.m. **Hotel Check-in Break and Networking Session**  
*If you are receiving a County Bar Recognition Award, please be sure to have your photograph taken.*
- 2:00 p.m. - 2:50 p.m. **THREE BREAKOUT SESSIONS**  
**Establishing A Mentoring Program**  
**How to Establish A County Bar Quality of Life Program**  
**Dealing With The Media**
- 3:00 p.m. **PBA YLD Business Meeting**
- 3:00 p.m. - 3:50 p.m. **THREE BREAKOUT SESSIONS**  
**The Online Bar Association; Electronic Publishing and Dues Collection**  
**Legislative Networks**  
**Understanding the Disciplinary Board, Clients' Security Fund and CLE Distance Learning**
- 4:00 p.m. – 4:50 p.m. **THREE BREAKOUT SESSIONS**  
**Determining Pro Bono Needs**  
**Unauthorized Practice of Law Update**  
**Generating and Accounting for Non Dues Revenue**
- 6:45 p.m. **Reception**
- 9:00 p.m-11:30 p.m. **Hospitality Suite**
- Saturday, March 2, 2002
- 7:00 a.m. **Breakfast Buffet**
- 7:30 a.m. - 9:00 a.m. **THREE NETWORKING BREAKFAST MEETINGS**
- 9:05 a.m. **Bar Leader Forum/Business Meeting**  
*County Bar Recognition Awards to be picked up.*
- 9:10 a.m. – 10:00 a.m. **Understanding the PBA Insurance Fund and Trust and Endorsed Insurance Programs**
- 10:00 a.m. – 11:30 a.m. **Actions Speak Louder Than Words**
- 11:30 a.m. **Getaway Buffet**
- 11:30 a.m. **CCBL Executive Committee Meeting**

## Why CCBL?

CCBL builds strong relationships among bar leaders from throughout the commonwealth and strives to improve the status of the legal profession through effective leadership in the organized bar. By participating in the CCBL seminar, attendees receive ideas to apply to leadership activities in their home counties.

## Nittany Lion Inn Reservations

Call toll-free at (800) 233-7505. To receive the group rate, make your reservation by Sunday, Feb. 3, 2002, and mention that you are attending the PBA CCBL Seminar and/or specify ID# Bar0306.

## CCBL Scholarships Available

Tuition scholarships are available to county bar leaders who want to attend the CCBL Seminar but don't have the available funds.

## For More Information

For more information about tuition scholarships, awards (see Page 3) or registration, contact Arthur J. Birdsall, PBA county bar services director, at (800) 932-0311, ext. 2218 or e-mail: Art.Birdsall@pabar.org or visit the County Bar Services area of the PBA Web site: [www.pabar.org](http://www.pabar.org).

## Quality of Life Feedback Sought

The Pennsylvania Bar Association Task Force on Quality of Life/Balance would like to know if your county has held a Quality of Life Program within the last two years using the vignettes that were distributed by the Task Force. The Task Force would also like to know when your next bench/bar conference is going to be held.

Please contact Jennifer Zimmerman at the PBA at (800) 932-0311, ext. 2286 or at [jennifer.zimmerman@pabar.org](mailto:jennifer.zimmerman@pabar.org).

## PBA County Bar Recognition Awards

PBA County Bar Recognition Awards recognize outstanding projects and activities conducted by county bar associations during the 2001 calendar year. This awards program does not place county bars in competition with each other for statewide recognition. Instead, it is designed to recognize projects of all county bar associations that in some way contributed to the improvement of the legal profession, the justice system or the community.

### Gilbert Nurick Award

Recommendations are being sought for a qualified PBA member to receive the 2002 Gilbert Nurick Award. Established in 1991, the award signifies outstanding contributions to and leadership in bar activities. The award recognizes the honoree for dedication to and promotion of the organized bar resulting in improved leadership for incoming bar association officers. Nominations will be accepted until Friday, Feb. 1, 2002.

### Chief Justice John P. Flaherty Award

This award is given to recognize an outstanding effort to promote the objectives and purposes of the CCBL and to improve the legal profession, the justice system or the community.

### Arthur J. Birdsall Award

Created by the CCBL Executive Committee, this award is given periodically "to recognize a bar executive who has been a faithful steward of bar traditions, who is committed to the success of his or her bar association, who has enhanced significantly the stature of his or her bar association, who cooperates with other bar executives and bar leaders to make the CCBL the best it can be, and who puts his or her self second to the needs of the bar association whenever and whatever they may be." Nominations will be accepted until Friday, Feb. 1.

## PBA Hires Pro Bono Coordinator



*David Trevaskis*

The Pennsylvania Bar Association has hired lawyer and educator David Keller Trevaskis as its coordinator of pro bono legal services.

Trevaskis, of Glenside, will be responsible for assisting local bar associations, legal services programs, and other groups offering pro bono legal services across the commonwealth.

"David is an outstanding addition to the staff of the Pennsylvania Bar Association," said Executive Director Barry M. Simpson. "His skills as a lawyer, teacher and negotiator, coupled with his belief in and commitment to pro bono, will enable him to work closely with local bar

associations to provide whatever level of assistance they may need in the area of pro bono coordination."

A graduate of Duke University and Temple University School of Law, Trevaskis is a court certified mediator and arbitrator. He has presented programs across the nation on a wide range of topics including lawyers' pro bono duties, conflict resolution, juvenile justice issues, police-community encounters, sports liability and drug and alcohol prevention education.

A former third-grade teacher, Trevaskis is the developer and original trainer for Project PEACE (Peaceful Endings through Attorneys, Children and Educators), which has brought peer mediation and conflict resolution education to nearly 400 schools in Indiana and Pennsylvania in partnership with the respective state bar associations and their Attorneys General.

Trevaskis is a member of the Philadelphia, Pennsylvania and American Bar associations and served on the ABA's Special Committee on Youth for Citizenship. He received a PBA President's Award in 2000 for his teaching of law-related and civics education to Pennsylvania students. □

## 2002 Pennsylvania Association of Bar Executives Officers

### President -

**Arthur J. Birdsall**

County Bar Services Director  
Pennsylvania Bar Association

### Secretary -

**Becky Morgenthal**

Executive Director  
Cumberland County  
Bar Association

### Vice President -

**Nancy R. Paul**

Executive Director  
Montgomery Bar Association

### Treasurer -

**Diane Krivoniak**

Executive Director  
Westmoreland Bar Association

# How to ... Seize the Future, Part 7 (Final) of a Series

*Submitted to the PBA by Maryland State Bar Association President James L. Thompson and excerpted from his notes on the November 1999 "Seize the Future" conference co-produced by the ABA Law Practice Management Section and Lotus Development Corporation.*

*How can the legal profession use coaches to sustain the change process? This was the presentation by Mark Powers, managing partner of Atticus; and Mark Maraiia. Both are professional coaches. Here are some of their thoughts.*

A career coach can boost your profits and improve your lifestyle. Professional coaching has been a staple of corporate America for nearly a decade. Only recently have lawyers begun to see its value for themselves. Most attorneys do not have good basic habits or skills and do not have a mission statement for their personal and professional lives. Coaching helps lawyers define and achieve goals by refining their basic life and business skills. The regular coach can work one-on-one with attorneys to help them meet these goals and to stay on target. Coaches are different from consultants or therapists. Instead of giving advice or exploring a person's past, they make clients focus on the process rather than the outcome. This usually involves a long-term relationship where a client is constantly prodded by the coach. Coaches can help lawyers get their life and career goals in alignment and take their practice to a higher level.

Most lawyers go to seminars, develop a lot of good ideas and then go home and put them on the shelf and ignore the implementation. Left to our own devices, lawyers will just go back to the practice of law. Coaches help you keep focused on what you say you want.

Learning steps include preparation, execution and debriefing. This is important for associates as well as

partners. Technique and psychology are also important. When you want somebody to read something, give him or her the document and ask for his or her opinion. Don't just say, "You need to read this."

In marketing, you need to conceive what outcome you want when you take a prospect out for lunch, not just "lunch" with a potential client.

It is better to move in the wrong directions than not to move at all — it's like tacking a sailboat. You can't tack if you have no movement at all.

Many lawyers speak to groups. Speaking is one-third to one-half of the work, the preparation and groundwork before the event and the follow-up after the event is the rest of the work.

**Note: This is something that we often forget.**

The number of licensed lawyers is growing dramatically. Law schools and new jobs are at odds with each other. Thirty-six thousand law school graduates are turned out annually and many firms are not hiring.

Barriers to professional fulfillment include lack of balance at home, work and community service, increasing pressures for greater productivity and a growing sense of isolation and alienation regardless of the nature of the workplace.

Barriers to professional fulfillment include lack of effective training and mentoring for attorneys, and lack of training on how to manage the practice of law.

**Note: Can bar associations provide service here?**

National trends indicate that lawyers are more stressed, working more hours, professionally unfulfilled, making flat or decreasing incomes, and feeling out-of-balance. This is a very fertile area for coaching.

The elements of coaching include one-on-one relationships, regular follow-up, accountability, skill assessment and development, direction and problem-solving, and motivation and enthusiasm.

Criteria for a profitable practice and a balanced life: first you must have a life, good time-management habits, the ability to attract clients predictably, a championship staff and financial control systems which are simple and focused on profitability.

Getting focused on what's important would include a personal mission statement; ten-year, five-year and one-year goals, and a practice mission statement.

Lawyers should become more selective with their clients. To do so, they should list their clients, rate them (a, b, c or d); note who are the time and money bandits and then say no to them (e.g., the c and d clients).

Law firm profitability should be evaluated and it should include increasing profits per file, financial dashboard reports (like dashboard on your car, e.g. gas full/empty, etc.), effective billing system and eliminating collections.

What does coaching cost? A coach can cost anywhere from \$100 to \$200 per hour depending upon experience and credibility. You will pay \$400 to a \$1,000 per month for a decent coach.

*New speaker: Roberta Katz. She is the former general counsel of Netscape Corporation and is currently the CEO of a Silicon Valley lobbying group. She has written an interesting book, Justice Matters. Her observations included:*

The legal system must adapt to the information age and the needs of our society.

The current legal system was based upon the practice of law in England during the Industrial Revolution and is structured on that society's model. The Industrial Revolution and society as a whole had certain expectations and beliefs, and certain systems in place that made that system fit. Those systems are no longer in place or particularly relevant to the information age. Society is different and we, as people,

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# How to ... Seize the Future, *Part 7 (Final) of a Series*

*(continued from Page 4)*

live in totally different communities with different family, church, work and environmental expectations.

There is too much information available today for the system. Excess information leads to a variety of problems including discovery abuse and confusion of the parties and triers of fact. We easily get buried in data.

Our legal system increasingly uses experts to explain cases to the factfinders, the judge or jury. Experts would not be as necessary if the judge or jury and the litigants had the same shared values and same life experiences today as used to exist in our society 50 years ago. Back then, we had a sense of neighborhood and certain common expectations of one another. Today, that no longer exists. Hence, in most cases we have a battle of experts and each side hires their own expert. Often, each expert has a certain bias built in.

The juries often don't fully understand the battle of the experts and they do the best they can, but judgments sometimes are made by default. We have jury consultants to help the litigants figure out how to select the juries that will be most sympathetic or most enamored with the point of view of the litigant. Then parties present their cases to play to that sympathy.

This current system, which is out of phase with the information age, does not lead to justice. As a result, many business and personal disputes are now leaving the justice system and going to alternative dispute resolution. As more and more cases leave the legal system, what happens to the common law? Today, there is a mismatch between the legal disputes and the tools we have to use to resolve them.

We need to have our courts and our juries more educated in connection with the various disputes that they consider. Katz recommends the "CORE" courts system (Commonality/Resolution System). This would involve a series of integrated courts according to subject

matter (e.g., family court, securities court, intellectual property court, tax court, etc.) with both ADR and litigation functions. The judges would be knowledgeable in the law and the juries would be self-selected for service based on their interest and experience in the subject matter of that court. She believes that we should modify the strict adversarial system of win vs. lose and seek to create more of a win-win situation. This problem needs to be evaluated over time. Her solutions and suggestions are set forth in her book.

*New speaker: Barry C. Melancon, the president and chief executive officer of the American Institute of Certified Public Accountants, talked about how accountants are reinventing themselves and touched briefly on the multi-disciplinary practice issue for our benefit.*

CPAs found that financial service groups were acquiring their firms. They were looking at low-end and low-value services in the audit and tax preparation area and they went to their grass roots membership with professional consultants to help redefine their practice and reposition their profession. They spent \$22 million in this process. They decided that they would lead change rather than being changed by someone else (as doctors had experienced with the insurance industry).

**Note: Is the legal profession going to let CPAs and/or clients drive the transformation process? Probably, unless enough lawyers say "no" and jump into the driver's seat.**

They presented us with a very professional and well thought-out program that drove their process. Some of the key tenants to their vision include:

CPAs are more market-driven and are not dependent on regulations. The future success of the profession relies on the public perception of the CPAs as providing value and having integrity. They place emphasis on

competence and more value-added services for the consumer.

Their compass or the theme for their actions is "making sense of a changing and complex world." They push the idea that CPAs are trusted professionals who enable people and organizations to shape their future by designing pathways for their clients.

Globalization of the process: There are no boundaries, and global networking is sensible for their profession.

They have an information pipeline which quantifies/qualifies work assignments as level one through level seven. Level one being simply filling in the blanks on a preprinted form, and level seven being world-class work by people who change the world. Their objective is to move up the value chain, moving from tax returns to value-added services which go from regulation-based to market-based assignments. They want to return to professional judgment and higher-value services that communicate, translate and transform. See their vision on the Net at [www.cpavision.org](http://www.cpavision.org). Also see their CD-ROM entitled *The CPA Vision*.

They wanted new internal regulation of CPAs, modernization, and new, more modern CPA exams. They set up an investment advisory services center, a center for excellence with financial management and international alliances.

They have also set up a brand image for radio and TV and spent \$10 million on image ads, many of which they showed to us. Their hallmark effort is focused on the consumer.

Their challenge is not to see what no one else has seen, but to think thoughts no one else has thought of on things everyone sees. They want to design pathways to transform knowledge (data) to important value-added decisions. Since many of these decisions are multi-disciplinary, they want to have these disciplines at their disposal.

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# On the *Local Scene...*



Panelists from the Oct. 23 Allegheny County Bar Association President's Symposium on judicial merit selection included (left to right) A.P. Carlton, president-elect of the American Bar Association; Mark Phenicie, legislative council for the Pennsylvania Trial Lawyers Association; Amy Greer, president of the ACBA; Clifford E. Haines, board chairman, Pennsylvanians for Modern Courts; and Philadelphia attorney William P. Murphy.

## Adams

The Adams County Bar Association Young Lawyers Division and the Gettysburg Hospital were participants in National Health Care Decisions Week, a national program initiated by the American Bar Association Section of Real Property, Probate and Trust Law with grant support from the Health Resource and Services Administration of the U.S. Department of Health and Human Services. Volunteer attorneys and health care providers presented information on advance directives and organ and tissue donation and the attorneys helped draft related documents at no charge.

## Allegheny

Judges and attorneys from the Allegheny County Bar Association recently joined forces for "Inside Your Courts," their effort to educate the public about the day-to-day opera-

tions of the local court system. Once a week for a five-week period, volunteer attorneys assisted judges in providing tours of each of the court facilities (U.S. District, Civil Division, Criminal Division, and Family and Juvenile Divisions) and introducing the judges and administrators of the courts.

The Public Service Committee of the Allegheny County Bar Association recently presented its 2000 ACBA Pro Bono Awards at the Home Plate Club at PNC Park. This year's recipients in the Outstanding Individual Attorneys category were Norma Chase, Peter Eberhart, John Herman and Kathryn Kenyon. Other award recipients were Outstanding Law Firm: Nigro & Malley; Outstanding Paralegal: Pamela J. Bailey; Outstanding Law Student: Jennifer A. Staley; Outstanding Corporate Law Department: USX Corporation and Outstanding Government Law

Department: Pennsylvania Department of Environmental Protection.

The Allegheny County Bar Foundation has announced its 9th annual "Attorneys Against Hunger" campaign. With corporate underwriting from Lexis-Nexis, and the participation of the foundation, every \$20 donated to the program generates \$100 worth of food and services to the Greater Pittsburgh Community Food Bank, Hunger Services Network and Just Harvest.

## Chester

Members of the Chester County Bar Association participated in a Seniors Expo sponsored by Rep. Chris Ross and Sen. Clarence Bell at the Kennett Area Senior Center. Information on legal and government services, health care screenings, and even computer and Internet demonstrations were some of the offerings of the Expo.

## Clearfield

The Clearfield County Bar Association, in conjunction with the Court of Common Pleas of Clearfield County, arranged for a special session of the Superior Court on Aug. 23 at the Clearfield County Courthouse. A panel including Judges Justin Johnson, Michael Eakin and Kate Ford-Elliott heard oral arguments on a number of cases throughout the day. In addition, the proceedings were videotaped and later televised by the Pennsylvania Cable Network. The following day, Judge Eakin and Pennsylvania Bar Association President Reg Belden were the guests of the association at its annual picnic.

## Cumberland

The Cumberland County Bar Association Young Lawyers Committee recently held its 4th annual Charity Casino Night. Approximately 50 attendees and sponsors



raised more than \$1,600 for the A-T Children's Project.

## Franklin

The Franklin County Bar Association recently presented a free public seminar entitled "Legal Issues in the Workplace." The focus was topics like unfair employment practices and workers' compensation as they affect both employers and employees.

## Lackawanna

The Lackawanna Bar Association dedicated a veterans' plaque at the Lackawanna County Courthouse in November in honor of members of the Lackawanna County bench and bar who served in the U.S. military in the 20th century. The plaque contains 250 names and will be on permanent display at the courthouse.

The Young Lawyers Division of the Lackawanna Bar Association and the Lackawanna Lawyers Auxiliary sponsored their 9th annual Operation Santa in December, collecting toys and hosting a holiday party for children from the Boys' & Girls' Club of Scranton and Friends of the Poor.

The Young Lawyers Division also sponsored its 4th annual Lawyers in the Classroom in October, placing lawyers in fifth grade classrooms to talk with students about the law. Over 2,100 students participated.

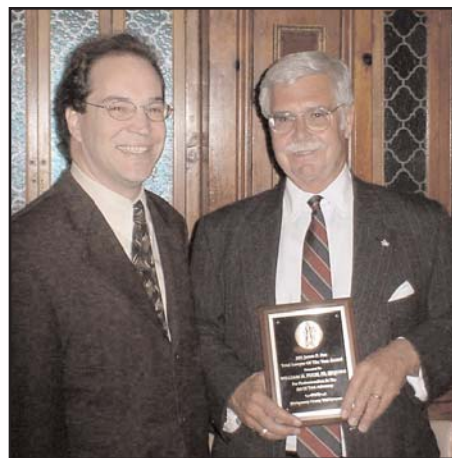
## Mifflin

Two Lewistown attorneys were honored recently in a special session of Mifflin County Court. Norman L. Levin and Stanley H. Siegel both have the distinction of being active, practicing lawyers for 50 years. Mifflin County Bar Association president Richard Mohler was among the colleagues and friends participating in the tribute.

## Montgomery

Norristown attorney Joe Hylan has been updating the 116-year-old history of the Montgomery Bar Association, which has its roots in the colonial era. "Our first president judge in Montgomery County was a trained Lutheran minister named Frederick Muhlenberg, who became the first speaker of the U.S. House of Representatives," commented Hylan. A respected researcher who also writes — and has published — law-related short stories, Hylan said he intends to keep the bar history "anecdotal."

The Trial Lawyers Section of the Montgomery Bar Association presented William H. Pugh IV of Norristown's Kane, Pugh Knoell & Driscoll, L.L.P. with the James P. Fox Award. According to Lester G. Weinraub, this year's president of the Trial Lawyers Section, the award recognizes Montgomery County attorneys who "display skill in the courtroom, exhibit trust and fairness with the bench and fellow attorneys and promote these skills within the profession. Mr. Pugh possesses all of these qualities."



*(Left to right) Lester G. Weinraub, 2001 president of the Trial Lawyers Section of the Montgomery Bar Association, and William H. Pugh IV with his James P. Fox Award.*

The Montgomery Bar Association, in conjunction with Big Brothers Big Sisters of Montgomery County, held a reception to welcome and acknowledge new and existing partners and Big Brothers and Big Sisters. The bar association is the latest group in the county to partner with Big Brothers Big Sisters.

The Montgomery Bar Association held its annual "Thanks-for-Giving" 5K run and 1-mile walk in late October. Proceeds benefited needy Norristown families through the Patrician Society and St. John's Episcopal Church Soup Kitchen.

## Northampton

Commissioned by the Northampton County Bar Association, a 5'x12' mural was painted by six Northampton County Juvenile Detention Center residents and one New York artist at the center in October. Countless cans of paint, enthusiasm, spirit, a little therapy and some blossoming talent made up the ingredients of a welcome burst of color against the stark white walls that dominate the new facility. Association immediate past president Gary Neil Asteak was in charge of the project.

Northampton County Bar Association representatives recently presented a \$55,000 check to help restore the 1753 Bachmann Publick House in Easton. The courtroom portion of the building is believed to be where the first judicial proceedings in Northampton County were conducted. Next spring, children from Pennsylvania and New Jersey are expected to tour the facility, dress up like 18th century judges, lawyers and criminals and try cases based on historical data. Tour guides will keep old trial results a secret to see if today's schoolchildren arrive at the same conclusion as judges of yesteryear.

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### Washington

The Washington County Bar Association and the Monongahela Valley Hospital presented an educational program on "End of Life Health Care Decisions." The program focused on advance directives and organ and tissue donation. Attendees were able to schedule a free half-hour consultation with an attorney to review their health care directives. The bar association funded the program through a grant from the ABA's National Health Care Decisions Week program.

### Wayne

The Wayne County Bar Association, along with the Dorflinger-Suydam Wildlife Sanctuary, recently awarded their Judge James Rutherford Community Service Award to two Hawley residents in honor of their outstanding contributions to the greater Wayne community. Edith Wallat Hirsch and

Marjorie C. "Peggy" Murphy share roles as founders and longtime supporters of Hawley's public library among their other endeavors.

### Westmoreland

Westmoreland Bar Association member Judge Irving L. Bloom has received the Fred Funari Mental Health Association Award of Distinction from the Westmoreland Mental Health Association. The award recognizes an outstanding advocate for individuals struggling with mental illness, one who works to change attitudes about mental illness and promotes good mental health. Community involvement, integrity, sensitivity and dedication are important determinants for the awardee. Bloom has been a frequent speaker at bar functions, talking openly about his own illness and recovery. In the past 20 years, three other association

members have also been recipients of the award.

### York

The York County Bar Association has selected the recipients of its Richard P. Noll Scholarship Awards: Laura S. Manifold who is attending the University of Pittsburgh School of Law and Natalie Grill who is attending the Temple University Beasley School of Law. The scholarship was established in 1986 to assist deserving students from the county with their law school and tuition costs.

The York County Bar Association recently took the mound against the York County Medical Society in the groups' annual Legal Medical Softball Challenge. Ticket sales benefited the Make-A-Wish Foundation of South Central Pennsylvania. □



## County Bars Respond to September 11 Needs

### Blair

The Blair County Bar Association is in the process of compiling a list of law firms and attorneys willing to prepare a power of attorney for any member of the National Guard or Reserves who has been activated as a result of the Sept. 11 attacks. Association members will perform the service without charge.

### Bucks

The Bucks County Bar Association is offering free legal counseling to any victim or family member, or member of the armed services, in areas such as estate administration, life insurance claims, social security applications, real estate transactions, landlord/tenant issues, etc.

### Lancaster

Shortly after September's terrorist attacks, the Lancaster Bar Association told its members it would match donations for disaster relief efforts. By late November, Lancaster County's legal community had raised \$60,000 – half from attorneys and the other half a match from the bar association. Recipients included local and national church and civic groups, police and firefighter fundraising efforts and others.

### Montgomery

The Montgomery Bar Association raised \$33,000 for the United Way's Sept. 11 fund and presented the check to a United Way representative at a dinner held on Nov. 29. Half of the

donation came from a dollar-for-dollar match from the Montgomery Bar Foundation.

### Pike

The Pike County Bar Association voted to donate \$1,000 to the Sept. 11 fund in honor of those residents of Pike County, particularly emergency personnel, who are missing as a result of the attacks on the World Trade Center. The association also voted to assist members of the armed forces who are called for duty by providing free legal services in the preparation of documents that will help minimize the disruption related to the call of duty. □



# Pennsylvania Bar Association Members Gain InCite™ Customized Legal Research Tool Powered By LexisNexis™

By now you've heard the good news that beginning Dec. 15, Pennsylvania Bar Association members are able to conduct legal research online using InCite™, a customized Web-based legal research tool powered by LexisNexis™ information services.



InCite, the free legal research tool, is available exclusively to PBA members at [www.pabar.org](http://www.pabar.org). The PBA partnered with LexisNexis to create this ground-breaking product after an extensive, year-long evaluation and development process. The InCite program is the first of its kind

between LexisNexis and any state bar association.

InCite will provide free access to a comprehensive list of Pennsylvania and federal legal research information.

Primary legal sources available include:

- Pennsylvania Supreme Court decisions from 1791 and Superior Court decisions from 1895
- Pennsylvania Commonwealth Court decisions from October 1970
- Pennsylvania statutes, court rules and Pennsylvania Code
- The U.S. Code and Federal Rules
- U.S. Supreme Court decisions from 1790
- U.S. Third Circuit Court decisions from 1995, including U.S. Court of Appeals, U.S. District Courts and U.S. Bankruptcy Court.

"InCite will make it easy for members to use online research provided by their bar association to the benefit of their practice and their clients. It will be a good tool to help attorneys take on matters that require more extensive research without incurring any added costs," said PBA President H. Reginald Belden Jr.

Bar members using InCite also can link to additional sources of legal research information offered by LexisNexis for a fee. Some of the information sources are priced according to the PBA Member Benefits Program. Other services from LexisNexis can be purchased using a credit card.

"InCite gives PBA members free access to greater research power than they could find on the Internet alone. And if a case requires it, InCite provides an easy link to the comprehensive LexisNexis legal research system," said Larry Thompson, senior vice president and chief marketing officer for LexisNexis. □

## Getting Started with InCite

Getting started with PBA InCite is easy – all you need is your PBA membership number and you can start your research almost immediately! Simply click on the InCite logo in the upper left corner of the PBA Web site ([www.pabar.org](http://www.pabar.org)) to begin.

Once you are on the "Welcome to InCite" page, click the "Register Now" bullet to re-register and get your new password (All members must re-register due to security upgrades on the PBA Web site). A pop-up box will appear where you will enter your PBA membership number and create/confirm your password. Your membership number will serve as your "username" when you sign in to InCite; your password can be any word or number combination you choose from six to 12 characters.

After you confirm your password, click on "Step 2" and fill out your "Profile Information" in the next pop-up box. This includes your name, address,

e-mail address, phone number and practice area(s). When you have completed your profile, click "Submit."

A confirmation box will appear to show that your information has been submitted successfully. The box will contain a link that allows you to return to the sign-in screen. Enter your username (PBA membership number) and new password, and you will see the "Terms and Conditions" page. Read it over and click "Accept" at the bottom of the page, and you're ready to research!

Note: Your browser must be set to receive Java Script and cookies in order to use InCite. This is not a concern for the majority of users because these are default settings for most browsers. "Techies" who may have disabled these options will have to restore these browser settings. Learn how to check these settings at [www.pabar.org/incite-cookies.shtml](http://www.pabar.org/incite-cookies.shtml). □

## Send Us Your News

To submit news for *The County Line*, please use the enclosed "News and Views" form or contact PBA County Bar Services Director Arthur Birdsall at (800) 932-0311, ext. 2218; write Arthur Birdsall, PBA, PO Box 186, Harrisburg, PA 17108; or e-mail [Art.Birdsall@pabar.org](mailto:Art.Birdsall@pabar.org).

**March 18 is the deadline  
for the next issue of the newsletter.**

**County Bar Services Director:**  
Arthur J. Birdsall

**The County Line Editor:**  
Patricia M. Graybill

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# County Bars Meet to Study House Resolution 110

Local bar presidents and representatives gathered at the Pennsylvania Bar Institute in Mechanicsburg on Aug. 30 to study House Resolution 110. The House of Representatives passed HR 110 on June 12 directing the state House Judiciary Committee to study the publication of legal notices.

On Nov. 28, PBA President H. Reginald Belden Jr. testified in Harrisburg before the Judiciary Committee regarding HR 110. The Nov. 28 hearing focused on current practices and costs associated with the publication of those notices. The text of Belden's testimony can be found on the County Bar Services area of the PBA Web site ([www.pabar.org](http://www.pabar.org)). □



*(Left to right) Reg Belden, PBA president, and Jeff Finley, immediate past president of the Bucks County Bar Association, attended the August meeting.*



*PBA Legislative Liaison Peter Pokorny (far right) details HR 110 to local bar presidents and representatives.*



*(Left to right) County bar association executive directors Becky Morgenthal (Cumberland), Barb Kittrel (Berks), Pat Martin (Bucks) and Betty Price (Delaware) heard discussion on the resolution.*

*(Left to right) John Nanorta, PBA Legislative Manager; Don Morgan, Dauphin County Bar Association Executive Director; and Fran O'Rourke, PBA Deputy Executive Director were on hand for the Aug. 30 discussion.*



## How to ... Seize the Future, Part 7 (Final) of a Series

*(Continued from Page 5)*

Their consumer studies suggest that their thinking is right on target but that CPAs must protect the integrity of their attest function. Even so, they must move away from number crunching and into value-added services. They must "modernize" the regulatory process on a state-by-state basis in the United States. Their biggest hurdle was to fight their collective urge to justify the status quo. They asked, "If we don't change now, then when?"

Their view of appropriate CPA regulation: Apply the regulation to the CPAs in the audit area, but, when CPAs and their "consultants" are working outside that area, then the CPA regulations should not apply.

### Main Point and Challenges [to bar associations]:

The CPAs have done a very impressive job in recreating themselves and seizing the initiative for the future shape of their profession. We, as lawyers, have done nothing except complain about what the CPAs are doing. We have no vision statement, we have no mission (except to protect the status quo – an impossible task in the information and technology age) and we have taken no bold step to deal creatively with the information and technology revolution. The organized bar must do a better job than this. The penalty for our failure to act will be the same as what happened to the doctors. Another group will seize the future and we will be along for a bumpy ride as passengers in a vehicle driven by another professional group or business. □

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# Pennsylvania Bar Institute Courses

Here is a listing of courses being offered by the Pennsylvania Bar Institute. Dates, times and locations are subject to change. Contact PBI's Customer Service Department for more information at (800) 932-4637, (800) 247-4724 or (717) 796-0804.

### Doylestown

**Taxes Affecting Decedents' Estates-2001**, January 29, 2002, 9:00 a.m. to 5:00 p.m., 6 CLE Credits (5 substantive, 1 ethics)

### Erie

**Handling the Workers' Comp Case**, February 21, 2002, 8:30 a.m. to 5:00 p.m., 5 substantive CLE Credits

### King of Prussia

**Federalization of Land Use**, February 22, 2002, 8:30 a.m. to 12:45 p.m., 4 substantive CLE Credits

### King-of-Prussia

**Representing Banks as Regulated Business Institutions - A Lawyer's Perspective on the Business of Banking**, February 28, 2002, 8:30 a.m. to 12:45 p.m., 4 substantive CLE Credits

### Allentown

Chambersburg

Doylestown

Erie

Honesdale

Indiana

Johnstown

Kingston

Lancaster

Lewisburg

Mansfield

### Media

New Castle

Reading

Scranton

Stroudsburg

Uniontown

Warren

West Chester

West Decatur

Williamsport

York

**Practical Tax: Individual & Estate Taxation for the Non-Tax Lawyer**, March 8, 2002, 8:30 a.m. to 4:15 p.m., 6 CLE Credits (5 substantive, 1 ethics)

### Camp Hill

**9th Annual Solo & Small Firm Practice Retreat**, March 8, 2002, 8:45 a.m. to 5:00 p.m. & March 9, 2002, 8:30 a.m. to 1:30 p.m., 7 CLE Credits (6 substantive, 1 ethics)

### Allentown

Chambersburg

Doylestown

Easton

Erie

Greensburg

Honesdale

Indiana

Johnstown

Kingston

Lancaster

Lewisburg

### Media

Mill Hall

New Castle

Reading

Schuylkill Haven

Somerset

Stroudsburg

Uniontown

Waynesburg

West Chester

Williamsport

York

**15th Annual Civil Litigation Update**, March 20, 2002, 9:00 a.m. to 4:45 p.m., 6 CLE Credits (5 substantive, 1 ethics)

### State College

**The Use of Trusts in Estate Planning-2002**, March 22, 2002, 9:00 a.m. to 1:30 p.m., 4 substantive CLE Credits

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